TABLE of LEARNING OUTCOMES

Name of the field of study: MANAGEMENT
level of education: second-cycle studies
POLISH QUALIFICATIONS FRAMEWORK – LEVEL 7
educational profile: practical
disciplines:
- *field: social sciences – discipline: management and quality studies (100%)*

symbol	Learning outcomes for the field of study On completing second-cycle MANAGEMENT studies, the graduate:	Reference to second stage descriptors of the POLISH QUALIFICATIONS FRAMEWORK
	KNOWLEDGE	
K_W01	has an in-depth knowledge and understanding of management concepts and trends in their development;	P7S_WG
K_W02	has an in-depth knowledge and understanding of the nature, place and significance of management sciences within the social sciences, and their relationship with the disciplines of economics, finance, law and public policy;	P7S_WG
K_W03	has an knowledge and understanding of the processes of change in organisational structures and the principles of managing such changes, including their consequences, viewed from the perspective of management sciences;	P7S_WG P7S_WK
K_W04	has knowledge and understanding of selected methods and tools for data collection, description, modelling and the identification of patterns occurring within organisational structures, considered from the perspective of management sciences;	P7S_WG
K_W05	has an in-depth knowledge and understanding of the methodology of strategic management and management in specific functional areas of an organisation, including the necessity of its application;	P7S_WG
K_W06	has knowledge and understanding of selected systems, standards and rules (legal, organisational, professional and other) governing the functioning of organisational structures, considered from the perspective of management sciences;	P7S_WG P7S_WK
K_W07	has in-depth knowledge and understanding of human behaviour within an organisation at both the individual and group levels;	P7S_WG P7S_WK
K_W08	has knowledge of human nature and selected aspects of human life;	P7S_WK
K_W09	has knowledge and understanding of the concepts and principles relating to the protection of industrial property and copyright, as well as the necessity of managing intellectual property resources in relation to management sciences;	P7S_WK
K_W10	has knowledge and understanding of the principles governing the establishment and development of individual entrepreneurship, drawing on knowledge of management, economics, finance and law;	P7S_WK

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SKILLS		
K_U01	can use theoretical knowledge from the discipline of management studies and the disciplines of: economics, finance, law and public policy studies to identify, analyse and interpret the causes and course of social (economic, financial, legal and other) processes and phenomena;	P7S_UW
K_U02	can forecast and model complex social processes covering phenomena from various areas of social (economic, financial, legal and other) life using advanced methods and tools from the discipline of management studies and the disciplines of: economics, finance, law and public policy studies;	P7S_UW
K_U03	can properly select sources and apply appropriate methods in order to generate solutions to complex and unusual problems arising in the management of an organisation, forecast the course of their resolution and predict the effects of planned actions;	P7S_UW
K_U04	can take the necessary actions to start a business independently, and can also resolve problems associated with running a business;	P7S_UW
K_U05	efficiently uses normative (economic, financial, legal and other) systems, as well as the rules resulting from them, in order to solve problems related to managing an organization;	P7S_UW
K_U06	can use theoretical and practical knowledge in the processes of making operational and strategic decisions using tools supporting decision-making processes, as well as critically analyse the effectiveness and usefulness of the acquired knowledge	P7S_UW
K_U07	can use research methods in practice to predict, analyse and evaluate the course of economic processes on the scale of an organization, region, country and the global economy in the sphere of management	P7S_UW
K_U08	can prepare oral presentations and written work in the field of management studies, including those supported by audiovisual technologies;	P7S_UK
K_U09	can prepare written work and oral presentations in a foreign language within the scope of the field of study at a B2+ level of the Common European Framework of Reference for Languages;	P7S_UK
K_U10	can participate in a debate — by taking the floor, presenting and defending their own position from the perspective of management studies — and communicate with a diverse range of audiences, including specialists and non-specialists;	P7S_UK P7S_UO
K_U11	can organise and plan activities on an organizational and regional scale, cooperating with other individuals in teamwork and taking a leading role in teams;	P7S_UO P7S_UU
K_U12	can plan and carry out their own lifelong learning independently, and inspire and organise the learning process for others	P7S_UO P7S_UU
SOCIAL COMPETENCES		
K_K01	is ready to evaluate the content they receive critically, to form their own opinions, and to seek expert advice if they find it difficult to solve a problem on their own;	P7S_KK
K_K02	is ready to recognise the importance of knowledge in problem-solving and in analysing the causes, course and effects of processes taking place within the organisation;	P7S_KK
K_K03	is ready to engage in teamwork, taking on various roles in the development of economic and social projects, and to think and act in an	P7S_KO

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	entrepreneurial manner;	
K_K04	is ready to systematically improve their qualifications and professional competences;	P7S_KR
K_K05	is ready to promote ethical behaviour and sensitivity within the framework of their organisational and social roles, and to uphold and develop the principles of professional ethics.	P7S_KR