TABLE of LEARNING OUTCOMES

Name of the field of study: MANAGEMENT
level of education: second-cycle studies
POLISH QUALIFICATIONS FRAMEWORK – LEVEL 7
educational profile: practical
disciplines:
- *field: social sciences – discipline: management and quality studies (100%)*

Symbol	Learning outcomes for the field of study On completing second-cycle MANAGEMENT studies, the graduate:	Reference to second stage descriptors of the POLISH QUALIFICATIONS FRAMEWORK
	KNOWLEDGE	
K_W01	has in-depth knowledge of management concepts and directions of their development	P7S_WG
K_W02	has in-depth knowledge of the nature, place and importance of management studies in the system of social sciences and their relationship to the disciplines of: economics, finance, law and public policy studies	P7S_WG
K_W03	knows, understands and considers from the point of view of management studies the processes of changes in organisational structures, has in-depth knowledge of managing those changes and is able to predict their consequences	P7S_WG P7S_WK
K_W04	knows, understands and considers from the point of view of management studies selected methods and tools for data acquisition, description, modelling and identification of regularities occurring in organisational structures	P7S_WG
K_W05	has in-depth knowledge of the methodology of strategic management and management in individual functional areas of an organisation and understands the need to apply it	P7S_WG
K_W06	has in-depth knowledge of selected systems, standards and rules (legal, organisational, professional and other ones) defining the functioning of organisational structures and considers them from the point of view of management studies	P7S_WG P7S_WK
K_W07	has in-depth knowledge of human behaviour in an organisation at the individual and group level	P7S_WG P7S_WK
K_W08	has knowledge of human nature and selected aspects of human life	P7S_WK
K_W09	knows the concepts and principles of industrial property protection and copyright and understands the need to manage intellectual property resources in relation to management studies	P7S_WK
K_W10	knows and understands the principles of creating and developing forms of individual entrepreneurship, referring to knowledge within management, economics, finance and law	P7S_WK

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SKILLS		
K_U01	can use theoretical knowledge from the discipline of management studies and the disciplines of: economics, finance, law and public policy studies to identify, analyse and interpret the causes and course of social (economic, financial, legal and other) processes and phenomena	P7S_UW
K_U02	can forecast and model complex social processes covering phenomena from various areas of social (economic, financial, legal and other) life using advanced methods and tools from the discipline of management studies and the disciplines of: economics, finance, law and public policy studies	P7S_UW
K_U03	can properly select sources and apply appropriate methods in order to generate solutions to complex and unusual problems arising in the management of an organisation, forecast the course of their resolution and predict the effects of planned actions	P7S_UW
K_U04	can take actions necessary to independently start a business activity, as well as solve problems related to running a business	P7S_UW
K_U05	efficiently uses normative (economic, financial, legal and other) systems, as well as the rules resulting from them, in order to solve problems related to managing an organisation	P7S_UW
K_U06	can use theoretical and practical knowledge in the processes of making operational and strategic decisions using tools supporting decision-making processes, as well as critically analyse the effectiveness and usefulness of the acquired knowledge	P7S_UW
K_U07	can use research methods in practice to predict, analyse and evaluate the course of economic processes on the scale of an organization, region, country and the global economy in the sphere of management	P7S_UW
K_U08	has an in-depth ability to prepare oral and written presentations in the field of management studies, including those supported by audiovisual technologies	P7S_UK
K_U09	has an in-depth ability to prepare written works and oral presentations in a foreign language within the scope of the field of study (in accordance with the requirements specified for level B2+ of the Common European Framework of Reference for Languages)	P7S_UK
K_U10	can participate in discussions, including speaking up, presenting and arguing their position from the point of view of management studies and is able to communicate with people who are and are not specialists in management	P7S_UK P7S_UO
K_U11	can organise and plan activities on an organizational and regional scale, cooperating with other people in teamwork and taking a leading role in teams	P7S_UO P7S_UU
K_U12	can independently plan and implement lifelong learning and inspire and organise the learning process of others	P7S_UO P7S_UU
SOCIAL COMPETENCES		
K_K01	is ready to critically evaluate received content, formulate own opinions and seek expert opinions in the case of difficulties with independent solution of a problem	P7S_KK
K_K02	recognises the importance of knowledge in solving problems, analysing the causes, course and effects of processes taking place in an organization	P7S_KK

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K_K03	engages in group activities, assuming various roles in developing economic and social projects, thinks and acts in an entrepreneurial manner	P7S_KO
K_K04	understands the need for systematic improvement of own qualifications and professional competences	P7S_KR
K_K05	promotes ethical attitude and sensitivity within the framework of designated organisational and social roles	P7S_KR