TABLE of LEARNING OUTCOMES

Name of the field of study: MANAGEMENT
level of education: first-cycle studies
POLISH QUALIFICATIONS FRAMEWORK - LEVEL 6
educational profile: practical
disciplines:
- *field: social sciences – discipline: management and quality studies (82% - leading discipline)*
- *field: social sciences – discipline: economics and finance (18%)*

symbol	learning outcomes for the field of study On completing first-cycle MANAGEMET studies, the graduate:	Reference to second degree descriptors of the POLISH QUALIFICATIONS FRAMEWORK
	KNOWLEDGE	
K_W01	has knowledge and understanding of advanced terminology in the field of management sciences and its application;	P6S_WG
K_W02	has knowledge and understanding of the origins and development of management sciences and their place within the academic discipline;	P6S_WG
K_W03	has knowledge and understanding of the elements of organisational structures, their functions, and the interdependencies and interrelationships between them;	P6S_WG
K_W04	has knowledge and understanding of the types of systems (structures), economic and legal institutions, as well as the principles governing their operation;	P6S_WG
K_W05	has knowledge and understanding of the concepts explaining the functioning of the economy, the motives behind the behaviour of consumers and other market participants, and the causes, course, scale and consequences of market changes;	P6S_WG P6S_WK
K_W06	has knowledge and understanding of the basic regulations governing the operation of economic entities;	P6S_WK
K_W07	has knowledge and understanding of the principles of establishing and developing enterprises, as well as the functions and significance of business environment institutions;	P6S_WG P6S_WK
K_W08	has knowledge and understanding of the economic mechanisms occurring in relations between economic entities and institutions;	P6S_WG
K_W09	has knowledge and understanding of the principles of management in relation to the economy and the various functional areas of an enterprise;	P6S_WG P6S_WK
K_W10	has knowledge and understanding of the role of the individual as an agent shaping the structures of the surrounding reality and the relationships binding them to those structures;	P6S_WK

TABLE of LEARNING OUTCOMES

K_W11	has knowledge and understanding of the basic concepts and principles relating to the protection of industrial property and copyrights;	P6S_WK
K_W12	has knowledge and understanding of the analytical tools and methods that support effective and correct thinking, and their potential practical applications;	P6S_WG
SKILLS		
K_U01	can formulate and solve problems and carry out tasks typical for professional activities in the field of management;	P6S_UW
K_U02	can identify elementary problems related to organization management;	P6S_UW
K_U03	can forecast the effects of decisions taken at the organizational level and predict the impact of processes in the environment and inside the organization on the implementation of projects in the selected area;	P6S_UW
K_U04	can prepare the assumptions and documents needed to set up their own business;	P6S_UW
K_U05	can use selected norms, legal and ethical rules to solve a specific task in the area of management;	P6S_UW
K_U06	can solve problems occurring at the stage of project implementation in a selected area of activity;	P6S_UW
K_U07	can use the principles of financial management and accounting;	P6S_UW
K_U08	can use marketing methods and techniques in the planning and implementation of business projects and in conducting marketing research;	P6S_UK
K_U09	can communicate precisely and consistently in both written and oral form;	P6S_UK
K_U10	can draw up a strategy for an organisation and its functional units based on an analysis of the organisation's environment and its internal resources;	P6S_UK
K_U11	can manage time, in particular by setting objectives and carrying out activities in accordance with a schedule;	P6S_UO
K_U12	can use quantitative and qualitative analyses and, on that basis, draw conclusions and form opinions;	P6S_UO
K_U13	can produce standard written work and deliver oral presentations in a foreign language, at B2 level of the Common European Framework of Reference for Languages, on management-related topics, using basic theoretical approaches and various resources;	P6S_UO
K_U14	can use a computer, application software and an operating system safely, and work online;	P6S_UU
K_U15	understands the need for lifelong learning and the development of professional competences;	P6S_UU
K_U16	can communicate and work in a team, and in particular demonstrates the ability to cooperate constructively with others;	P6S_UO

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SOCIAL COMPETENCE		
K_K01	is ready to make critical assessment of their knowledge and the content they receive;	P6S_KK
K_K02	is ready to set priorities responsibly in order to carry out tasks, whilst respecting the achievements and traditions of the profession;	P6S_KO
K_K03	is ready to participate in the development of social projects in the public interest;	P6S_KO
K_K04	is ready to identify and resolve dilemmas arising from the practice of the profession;	P6S_KR
K_K05	is ready to think and act in an entrepreneurial manner.	P6S_KO

Field of science	Scientific discipline	Learning outcomes (symbol)	No. of outcomes
social sciences	management and quality studies *(leading discipline)*	K_W01, K_W02, K_W03, K_W04, K_W07, K_W09, K_W10, K_W12 K_U01, K_U02, K_U03, K_U04, K_U05, K_U06, K_U08, K_U09, K_U10, K_U11, K_U13, K_U14, K_U15, K_U16 K_K01, K_K02, K_K03, K_K04, K_K05	27/33
	economics and finance	K_W05, K_W06, K_W08, K_W11 K_U07, K_U12	6/33