TABLE of LEARNING OUTCOMES

Name of the field of study: MANAGEMENT
level of education: first-cycle studies
POLISH QUALIFICATIONS FRAMEWORK - LEVEL 6
educational profile: practical
disciplines:
- *field: social sciences – discipline: management and quality studies (82% - leading discipline)*
- *field: social sciences – discipline: economics and finance (18%)*

Symbol	learning outcomes for the field of study On completing first-cycle MANAGEMENT studies, the graduate:	Reference to second degree descriptors of the POLISH QUALIFICATION FRAMEWORK
	KNOWLEDGE	
K_W01	knows advanced terminology in the field of management sciences and understands its application	P6S_WG
K_W02	has knowledge about the genesis and development of management sciences, understands their place in the system of sciences	P6S_WG
K_W03	knows elements of organizational structures, their functions as well as dependencies and relationships between them	P6S_WG
K_W04	knows the types of systems (systems), structures, economic and legal institutions, and understands the principles of their functioning	P6S_WG
K_W05	knows the concepts explaining the functioning of the economy, understands the motives of behaviour of consumers and of other market entities and describes the causes, course, scale and consequences of market changes	P6S_WG P6S_WK
K_W06	knows the basic regulations regarding the functioning of business entities	P6S_WK
K_W07	knows the rules of creating and developing enterprises and understands the functions and meaning of business environment institutions	P6S_WG P6S_WK
K_W08	knows the economic mechanisms occurring in the relations between economic entities and economic institutions	P6S_WG
K_W09	has knowledge about management in relation to the economy and various functional areas of the enterprise	P6S_WG P6S_WK
K_W10	has knowledge about the human as the entity constituting the structures of surrounding reality and about relationships that bind the human with them	P6S_WK

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K_W11	knows and understands the basic concepts and principles of industrial property protection and copyright	P6S_WK
K_W12	has knowledge of tools and methods of analysis in the field of effective and correct thinking, and of the possibilities of using these tools in practice	P6S_WG
SKILLS		
K_U01	can formulate and solve problems as well as perform tasks typical for professional activities related to management	P6S_UW
K_U02	can identify elementary problems related to organization management	P6S_UW
K_U03	can forecast the effects of decisions taken at the organizational level and predict the impact of processes in the environment and inside the organization on the implementation of projects in the selected area	P6S_UW
K_U04	can prepare the assumptions and documents needed to set up their own business	P6S_UW
K_U05	correctly uses selected norms, legal and ethical rules to solve a specific task in the area of management	P6S_UW
K_U06	is able to solve problems occurring at the stage of project implementation in a selected area of activity	P6S_UW
K_U07	can use the principles of financial management and accounting	P6S_UW
K_U08	uses marketing skills in the process of planning and implementing business ventures and conducting marketing research	P6S_UK
K_U09	is able to communicate in a precise and coherent manner in written and oral forms	P6S_UK
K_U10	can prepare the strategy of the organization and its functional elements based on the analysis of the organization's environment and its internal resources	P6S_UK
K_U11	has the ability to manage time; in particular, is able to set goals and implement activities on schedule	P6S_UO
K_U12	is able to use quantitative and qualitative analyses and to formulate conclusions and opinions based on them	P6S_UO
K_U13	has the ability to prepare typical written essays and oral presentations in a foreign language (in accordance with the requirements specified for level B2 of the Common European Framework of Reference for Languages) in the field of management using basic theoretical approaches as well as various sources	P6S_UO
K_U14	has skills in the safe operation of a computer, application programs and operating system as well as work in the Internet	P6S_UU
K_U15	understands the need for lifelong education and improving professional competences	P6S_UU

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K_U16	is able to communicate and work in a team; in particular, shows the ability to interact constructively with others	P6S_UO
SOCIAL COMPETENCE		
K_K01	is ready to critically assess their own knowledge and received information	P6S_KK
K_K02	correctly defines the priorities for implementing tasks in a way that ensures care for the achievements and traditions of the profession	P6S_KO
K_K03	knows how to participate in the preparation of social projects for the public interest	P6S_KO
K_K04	correctly identifies and resolves dilemmas connected with the practice of profession	P6S_KR
K_K05	can think and act in an enterprising manner	P6S_KO

Field of science	Scientific discipline	Learning outcomes (symbol)	No. of outcomes
social sciences	management and quality studies *(leading discipline)*	K_W01, K_W02, K_W03, K_W04, K_W07, K_W09, K_W10, K_W12 K_U01, K_U02, K_U03, K_U04, K_U05, K_U06, K_U08, K_U09, K_U10, K_U11, K_U13, K_U14, K_U15, K_U16 K_K01, K_K02, K_K03, K_K04, K_K05	27/33
	economics and finance	K_W05, K_W06, K_W08, K_W11 K_U07, K_U12	6/33